



Cleantech Forum Europe

Antwerp

May 14-16, 2018



Investor Roundtables – *By Invitation Only*

Following the success of the investor roundtables of 2017 in Helsinki, Cleantech Group (CTG) is pleased to once again offer an invite-only, interactive afternoon program for investors.

It provides the opportunity for approximately 50 investors, corporate and financial, to participate in interactive and informal roundtable discussions with other investors.

There will be five topics. Given the format of the afternoon's agenda (see below), participants will have the chance to join two of them.

This will take place at the venue of the 2018 Cleantech Forum Europe, the Flanders Meeting & Convention Center Antwerp.

This is an invite-only, investors-only afternoon session. If you wish to receive an invitation, please enquire through forums@cleantech.com.

Agenda

2:00 PM – 2:15 PM *Arrival & Coffee*

2:15 PM – 2:20 PM *Introduction & Welcomes*

2:20 PM – 2:35 PM *Introduction to Roundtable Topics (see below)*

2:35 PM – 3:15 PM *Roundtables Series #1*

3:15 PM – 3:45 PM *Networking Break & Roundtables Switch*

3:45 PM – 4:25 PM *Roundtables Series #2*

4:25 PM – 4:30 PM *Closing Words & Wrap*

5:00 PM – 6:00 PM *Opening Session of the 14th Cleantech Forum Europe*

6:00 PM – 7:30 PM *Opening Reception of the 14th Cleantech Forum Europe*

Roundtable Topics

Note: the roundtables and the descriptors are correct as of now, but could be subject to some minor changes.

What's Hot (And Not) in Early-Stage Cleantech in the US?

The Director of the Innovation and Entrepreneurship Center (IEC) at the National Renewable Energy Laboratory (NREL) in Colorado, will share what is trending in the US right now, viewed in particular through the early-stage end of NREL's research and incubator activities. In addition, you will learn what collaboration opportunities exist for European investors with US National Labs like NREL.

Table Host: Richard Adams, Director, Innovation and Entrepreneurship Center at NREL

Corporations and Open Innovation: An Ever-Evolving Trend

Corporate interest in engaging with startups and other sources of external innovation continues to strengthen, year on year, in aggregate even if individual corporations may come and go. But how they do so and their relationship to financial investors, and vice versa, evolves. Hosted by CTG's Director of Research, this table will share viewpoints and experiences on this ever-evolving trend. What are we each seeing? What is new about what we are seeing? What do different people see as the most and least effective approaches?

Table Host: Todd Allmendinger, Director of Research, Cleantech Group (CTG)

What Cutting-Edge Tech Will Change the Innovation Game in the Next Decade?

The advent of cheap sensors changed how value is created, captured and measured in the last decade. What technologies should corporates and investors have on their radar for the next decade? In this roundtable, we will touch base on recent advances in technologies like blockchain, AI, augmented reality and DNA data storage, and try to assess their maturity, disruptive potential and barriers to growth. And yes, we can also talk about flying cars, if you want.

Table Host: Jules Besnainou, Director, Cleantech Group (CTG)

Next Generation Venture Funds in Sustainability: What Might or Should They Look Like?

"Business as usual" won't cut it for the European Investment Fund (EIF), given the financial performance of the first generation cleantech venture funds. Innovations in structures and distinctive and focused investment strategies are what is needed. Come join this table for a chance to discuss such issues with the EIF and peers alike.

Table Host: Patric Gresko, Head of Unit, Venture Capital, European Investment Fund

Lifting the Lid on the Economics of Energy Storage

CTG's parent company, Enovation Partners, does much of its work around DER and energy storage, including providing the supporting expertise for Lazard's annual study, [LCOS \(Levelized Cost of Storage\)](#). The 2018 and fourth cycle is just beginning. What does storage really cost, and where are those costs heading "tomorrow?" What are the use cases that are most economic in the nearer term? Storage is entering the mainstream – now is the time to get some real numbers and to identify the leading participants, and emerging business models. This table's discussion will be led by Enovation Partners' CEO.

Table Host: Robert Zabors, CEO and Co-Founder, Enovation Partners